Organizations need training solutions that meet their needs—even when those needs are constantly changing. DiSC® Classic can help.

With more than 30 years of proven reliability and over 40 million users, Inscape’s DiSC Classic profiles are used worldwide in dozens of training and coaching applications, including organizational development and performance improvement. DiSC Classic can help improve communication, ease frustration and conflict, and develop effective managers and teams.

**The Profiles**

**DiSC Classic 2.0**
A personalized report with a conversational style that enhances the original DiSC instrument. Plus, an expanded narrative that brings the Intensity Index to life.

**DiSC Classic 2 Plus**
The DiSC Classic 2.0 profile “Plus” six supplemental reports. Choose an application-focused report based on your particular needs and customize your training.

**DiSC PPSS**
Bulleted, succinct feedback that’s all about the individual. DiSC PPSS provides personalized information to help people apply DiSC learning in a variety of business applications.

**DiSC Classic paper profile**
The original hand-scored paper DiSC profile used with organizations across the globe for over thirty years, this flagship instrument helps individuals improve communication and reduce conflict.

Profiles are sold separately and can be used on their own, with your own facilitation, or with the DiSC Classic Facilitation System.

Set the Standard for Self-Understanding
DiSC provides a non-judgmental language for exploring workplace behaviors. DiSC Classic can help employees at all levels:

- Understand their own behavior
- Learn how and when to adapt their behavior
- Improve communication
- Promote appreciation of differences
- Enhance individual and team performance
- Reduce conflict
- Create and maintain client relationships
- Manage difficult customer service situations
Exclusively for DiSC® Classic and DiSC PPSS

**DiSC Classic Facilitator Report**
Provides individual data, a composite of your group’s DiSC styles, and information on how DiSC styles can affect your organization’s culture.

**DiSC Classic Group Culture Report**
Helps you determine the group’s DiSC culture, explore its advantages and disadvantages, discuss its effect on group members, and examine its influence on decision making and risk taking.

**DiSC Classic Team View Report**
Provides at-a-glance comparisons of individual profiles.

**Supplemental Reports**
Six additional reports that extend the insights of *DiSC Classic 2.0* and *DiSC PPSS*.

- Strategies for Creating a Positive Relationship
- Relating to People and the Environment
- Strategies for Managing
- Approach to Managing Others
- Strategies for Sales Management
- Approach to Selling

---

Jean L. Campana
Campana Consulting
8031 Old Town Drive
Orlando, FL 32819
407-352-3687
www.campanaconsulting.com